

Sold Summary

	Jul-2011	Jul-2010	% Change
Sold Dollar Volume	\$12,139,090	\$6,208,500	95.52%
Avg Sold Price	\$505,795	\$564,409	-10.39%
Median Sold Price	\$371,500	\$374,000	-0.67%
Units Sold	24	11	118.18%
Avg Days on Market	96	62	54.84%
Avg List Price for Solds	\$548,989	\$625,055	-12.17%
Avg SP to OLP Ratio	91.2%	90.5%	0.83%
Ratio of Avg SP to Avg OLP	89.3%	85.9%	4.01%
Attached Avg Sold Price	\$256,371	\$291,900	-12.17%
Detached Avg Sold Price	\$655,450	\$791,500	-17.19%
Attached Units Sold	9	5	80.00%
Detached Units Sold	15	6	150.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jul-2011	Jul-2010	% Change
Active Listings	106	93	13.98%
New Listings	29	32	-9.38%
New Under Contracts	12	12	0.00%
New Contingents	4	4	0.00%
New Pendings	16	16	0.00%
Total Pendings	24	25	-4.00%

Financing (Sold)

Assumption	0
Cash	4
Conventional	13
FHA	6
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	4
21 to 30	2
31 to 60	6
61 to 90	4
91 to 120	3
121 to 180	1
181 to 360	3
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	6
\$150K to \$199,999	0	0	1	0	0	0	0	0	1	4
\$200K to \$299,999	0	0	0	3	2	1	2	10	6	8
\$300K to \$399,999	0	0	0	1	1	2	0	12	8	2
\$400K to \$499,999	0	0	0	0	2	0	0	8	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	9	0	0
\$600K to \$799,999	0	0	1	0	2	0	0	9	0	0
\$800K to \$999,999	0	0	0	0	3	0	0	4	0	0
\$1M to \$2,499,999	0	0	0	0	2	0	0	14	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	5	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	2	4	13	3	2	71	15	20
Avg Sold Price	\$0	\$0	\$407,500	\$245,500	\$693,596	\$291,833	\$224,920			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$284,833	\$791,500	\$0	\$302,500			
Avg Sold % Change	0.00%	0.00%	0.00%	-13.81%	-12.37%	0.00%	-25.65%			
Prev Year - # of Solds	0	0	0	3	6	0	2			

Active Detail