

Sold Summary

	Jul-2011	Jul-2010	% Change
Sold Dollar Volume	\$15,390,800	\$9,832,000	56.54%
Avg Sold Price	\$366,448	\$339,034	8.09%
Median Sold Price	\$305,000	\$320,000	-4.69%
Units Sold	42	29	44.83%
Avg Days on Market	88	75	17.33%
Avg List Price for Solds	\$386,536	\$352,424	9.68%
Avg SP to OLP Ratio	92.7%	92.9%	-0.16%
Ratio of Avg SP to Avg OLP	91.4%	93.4%	-2.11%
Attached Avg Sold Price	\$261,314	\$297,071	-12.04%
Detached Avg Sold Price	\$419,014	\$378,200	10.79%
Attached Units Sold	14	14	0.00%
Detached Units Sold	28	15	86.67%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jul-2011	Jul-2010	% Change
Active Listings	223	233	-4.29%
New Listings	68	66	3.03%
New Under Contracts	38	21	80.95%
New Contingents	10	3	233.33%
New Pendings	48	24	100.00%
Total Pendings	77	42	83.33%

Financing (Sold)

Assumption	0
Cash	7
Conventional	28
FHA	7
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	2
1 to 10	6
11 to 20	6
21 to 30	0
31 to 60	8
61 to 90	8
91 to 120	2
121 to 180	3
181 to 360	6
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	1	0	0	0	0	0	0	0
\$150K to \$199,999	2	0	0	0	0	0	6	3	0	17
\$200K to \$299,999	1	0	3	0	6	0	2	33	16	19
\$300K to \$399,999	0	0	1	1	3	3	1	34	15	19
\$400K to \$499,999	0	0	2	0	3	1	0	13	0	3
\$500K to \$599,999	0	0	0	0	1	0	0	9	1	0
\$600K to \$799,999	0	0	2	0	2	0	0	19	3	0
\$800K to \$999,999	0	0	0	0	0	0	0	8	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	8	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	3	0	9	1	16	4	9	130	35	58
Avg Sold Price	\$219,000	\$0	\$401,711	\$315,000	\$466,250	\$368,250	\$207,822			
Prev Year - Avg Sold Price	\$0	\$0	\$287,800	\$281,667	\$423,400	\$357,500	\$288,778			
Avg Sold % Change	0.00%	0.00%	39.58%	11.83%	10.12%	3.01%	-28.03%			
Prev Year - # of Solds	0	0	5	3	10	2	9			

Active Detail