

Sold Summary

	Sep-2011	Sep-2010	% Change
Sold Dollar Volume	\$11,429,300	\$10,514,800	8.70%
Avg Sold Price	\$336,156	\$318,630	5.50%
Median Sold Price	\$288,750	\$289,000	-0.09%
Units Sold	34	33	3.03%
Avg Days on Market	104	108	-3.70%
Avg List Price for Solds	\$353,435	\$339,555	4.09%
Avg SP to OLP Ratio	90.3%	89.6%	0.70%
Ratio of Avg SP to Avg OLP	91.1%	90.5%	0.64%
Attached Avg Sold Price	\$250,692	\$306,542	-18.22%
Detached Avg Sold Price	\$389,062	\$325,538	19.51%
Attached Units Sold	13	12	8.33%
Detached Units Sold	21	21	0.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Sep-2011	Sep-2010	% Change
Active Listings	219	250	-12.40%
New Listings	48	62	-22.58%
New Under Contracts	24	18	33.33%
New Contingents	10	6	66.67%
New Pendings	34	24	41.67%
Total Pendings	47	36	30.56%

Financing (Sold)

Assumption	0
Cash	11
Conventional	18
FHA	4
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	1
1 to 10	3
11 to 20	4
21 to 30	5
31 to 60	4
61 to 90	4
91 to 120	3
121 to 180	3
181 to 360	4
361 to 720	3
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	4
\$150K to \$199,999	0	0	2	0	0	0	2	3	1	18
\$200K to \$299,999	1	0	5	1	0	3	4	35	17	22
\$300K to \$399,999	0	0	3	0	3	0	2	26	14	14
\$400K to \$499,999	0	0	1	0	1	0	0	18	1	2
\$500K to \$599,999	0	0	0	0	1	0	0	7	1	0
\$600K to \$799,999	0	0	0	0	4	0	0	16	2	1
\$800K to \$999,999	0	0	0	0	0	0	0	6	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	8	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	11	1	9	3	9	121	36	62
Avg Sold Price	\$200,000	\$0	\$264,936	\$295,000	\$561,778	\$237,500	\$250,167			
Prev Year - Avg Sold Price	\$180,000	\$0	\$276,050	\$294,300	\$389,580	\$300,000	\$317,833			
Avg Sold % Change	11.11%	0.00%	-4.03%	0.24%	44.20%	-20.83%	-21.29%			
Prev Year - # of Solds	1	0	10	5	10	1	6			

Active Detail