

Sold Summary

	Dec-2011	Dec-2010	% Change
Sold Dollar Volume	\$3,632,800	\$3,694,319	-1.67%
Avg Sold Price	\$330,255	\$246,288	34.09%
Median Sold Price	\$340,000	\$245,000	38.78%
Units Sold	11	15	-26.67%
Avg Days on Market	174	68	155.88%
Avg List Price for Solds	\$344,973	\$251,460	37.19%
Avg SP to OLP Ratio	89.3%	93.8%	-4.82%
Ratio of Avg SP to Avg OLP	90.1%	93.9%	-4.05%
Attached Avg Sold Price	\$181,667	\$221,250	-17.89%
Detached Avg Sold Price	\$385,975	\$274,903	40.40%
Attached Units Sold	3	8	-62.50%
Detached Units Sold	8	7	14.29%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Dec-2011	Dec-2010	% Change
Active Listings	81	89	-8.99%
New Listings	11	14	-21.43%
New Under Contracts	4	8	-50.00%
New Contingents	7	2	250.00%
New Pendings	11	10	10.00%
Total Pendings	19	14	35.71%

Financing (Sold)

Assumption	0
Cash	0
Conventional	7
FHA	4
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	1
21 to 30	0
31 to 60	2
61 to 90	2
91 to 120	0
121 to 180	2
181 to 360	1
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	1	3	1
\$150K to \$199,999	0	0	1	1	0	0	1	3	10	1
\$200K to \$299,999	0	0	0	1	1	0	0	14	16	5
\$300K to \$399,999	0	0	1	0	1	0	0	10	0	0
\$400K to \$499,999	0	0	1	0	3	0	0	6	1	0
\$500K to \$599,999	0	0	0	0	0	0	0	6	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	2	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	1	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	3	2	5	0	1	43	31	7
Avg Sold Price	\$0	\$0	\$342,000	\$190,750	\$412,360	\$0	\$163,500			
Prev Year - Avg Sold Price	\$0	\$128,000	\$241,880	\$241,833	\$318,933	\$0	\$191,000			
Avg Sold % Change	0.00%	0.00%	41.39%	-21.12%	29.29%	0.00%	-14.40%			
Prev Year - # of Solds	0	1	4	6	3	0	1			

Active Detail