

Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$20,966,275	\$8,953,500	134.17%
Avg Sold Price	\$374,398	\$358,140	4.54%
Median Sold Price	\$331,750	\$310,000	7.02%
Units Sold	56	25	124.00%
Avg Days on Market	62	116	-46.55%
Avg List Price for Solds	\$392,519	\$366,984	6.96%
Avg SP to OLP Ratio	93.0%	92.6%	0.41%
Ratio of Avg SP to Avg OLP	92.2%	92.9%	-0.76%
Attached Avg Sold Price	\$286,833	\$276,473	3.75%
Detached Avg Sold Price	\$426,936	\$422,307	1.10%
Attached Units Sold	21	11	90.91%
Detached Units Sold	35	14	150.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	226	233	-3.00%
New Listings	59	53	11.32%
New Under Contracts	27	22	22.73%
New Contingents	11	5	120.00%
New Pending	38	27	40.74%
Total Pending	50	45	11.11%

Financing (Sold)

Assumption	0
Cash	9
Conventional	34
FHA	9
Other	2
Owner	0
VA	2

Days on Market (Sold)

0	1
1 to 10	7
11 to 20	9
21 to 30	2
31 to 60	17
61 to 90	6
91 to 120	8
121 to 180	3
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	2
\$150K to \$199,999	2	0	1	0	0	0	3	1	0	19
\$200K to \$299,999	0	0	5	3	2	0	5	34	15	20
\$300K to \$399,999	0	0	3	2	8	2	4	33	14	16
\$400K to \$499,999	0	1	1	1	4	0	0	20	0	3
\$500K to \$599,999	0	0	0	0	3	0	0	10	1	0
\$600K to \$799,999	0	0	1	0	3	0	0	20	2	0
\$800K to \$999,999	0	0	0	0	1	0	0	6	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	8	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	1	11	6	22	2	12	134	32	60
Avg Sold Price	\$189,500	\$440,000	\$328,330	\$312,833	\$497,825	\$331,250	\$253,667			
Prev Year - Avg Sold Price	\$0	\$0	\$282,800	\$374,950	\$499,811	\$0	\$254,589			
Avg Sold % Change	0.00%	0.00%	16.10%	-16.57%	-0.40%	0.00%	-0.36%			
Prev Year - # of Solds	0	0	5	2	9	0	9			

Active Detail