

Sold Summary

	May-2011	May-2010	% Change
Sold Dollar Volume	\$13,242,125	\$19,721,900	-32.86%
Avg Sold Price	\$339,542	\$352,177	-3.59%
Median Sold Price	\$293,000	\$318,950	-8.14%
Units Sold	39	56	-30.36%
Avg Days on Market	89	93	-4.30%
Avg List Price for Solds	\$353,113	\$368,364	-4.14%
Avg SP to OLP Ratio	93.7%	93.6%	0.10%
Ratio of Avg SP to Avg OLP	93.3%	92.0%	1.40%
Attached Avg Sold Price	\$282,188	\$284,496	-0.81%
Detached Avg Sold Price	\$379,440	\$410,833	-7.64%
Attached Units Sold	16	26	-38.46%
Detached Units Sold	23	30	-23.33%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	May-2011	May-2010	% Change
Active Listings	216	202	6.93%
New Listings	81	66	22.73%
New Under Contracts	46	27	70.37%
New Contingents	11	8	37.50%
New Pendings	57	35	62.86%
Total Pendings	82	77	6.49%

Financing (Sold)

Assumption	0
Cash	4
Conventional	27
FHA	7
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	10
11 to 20	4
21 to 30	2
31 to 60	8
61 to 90	0
91 to 120	2
121 to 180	8
181 to 360	4
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	1	0	1	0	0	0	3	2	0	19
\$200K to \$299,999	0	0	5	5	3	0	3	34	17	16
\$300K to \$399,999	0	0	4	0	2	5	0	31	14	15
\$400K to \$499,999	0	0	0	0	1	0	0	15	2	2
\$500K to \$599,999	0	0	1	0	2	0	0	14	0	0
\$600K to \$799,999	0	0	0	0	3	0	0	15	4	1
\$800K to \$999,999	0	0	0	0	0	0	0	8	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	4	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	11	5	11	5	6	126	37	53
Avg Sold Price	\$195,000	\$0	\$310,284	\$279,100	\$465,364	\$358,500	\$221,167			
Prev Year - Avg Sold Price	\$169,967	\$0	\$360,347	\$330,625	\$621,063	\$0	\$263,994			
Avg Sold % Change	14.73%	0.00%	-13.89%	-15.58%	-25.07%	0.00%	-16.22%			
Prev Year - # of Solds	3	0	19	8	8	0	18			

Active Detail