

Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$12,293,200	\$8,600,150	42.94%
Avg Sold Price	\$307,330	\$318,524	-3.51%
Median Sold Price	\$287,500	\$320,000	-10.16%
Units Sold	40	27	48.15%
Avg Days on Market	100	81	23.46%
Avg List Price for Solds	\$321,173	\$331,078	-2.99%
Avg SP to OLP Ratio	90.7%	93.2%	-2.76%
Ratio of Avg SP to Avg OLP	90.5%	93.3%	-2.95%
Attached Avg Sold Price	\$272,671	\$281,272	-3.06%
Detached Avg Sold Price	\$332,948	\$393,028	-15.29%
Attached Units Sold	17	18	-5.56%
Detached Units Sold	23	9	155.56%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	180	215	-16.28%
New Listings	33	49	-32.65%
New Under Contracts	35	30	16.67%
New Contingents	12	10	20.00%
New Pending	47	40	17.50%
Total Pending	60	50	20.00%

Financing (Sold)

Assumption	0
Cash	8
Conventional	20
FHA	8
Other	1
Owner	0
VA	3

Days on Market (Sold)

0	1
1 to 10	5
11 to 20	5
21 to 30	2
31 to 60	5
61 to 90	3
91 to 120	8
121 to 180	7
181 to 360	3
361 to 720	0
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	2	0	0	5
\$150K to \$199,999	0	0	3	0	0	0	1	3	0	16
\$200K to \$299,999	0	0	6	3	2	1	4	30	12	21
\$300K to \$399,999	0	0	3	2	3	2	1	16	14	10
\$400K to \$499,999	0	0	2	0	1	0	1	10	0	2
\$500K to \$599,999	0	0	1	0	2	0	0	5	2	0
\$600K to \$799,999	0	0	0	0	0	0	0	17	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	7	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	15	5	8	3	9	96	28	56
Avg Sold Price	\$0	\$0	\$298,460	\$306,000	\$397,613	\$307,333	\$242,600			
Prev Year - Avg Sold Price	\$0	\$0	\$350,700	\$295,417	\$445,938	\$343,300	\$251,167			
Avg Sold % Change	0.00%	0.00%	-14.90%	3.58%	-10.84%	-10.48%	-3.41%			
Prev Year - # of Solds	0	0	5	6	4	3	9			

Active Detail