

Sold Summary

	Oct-2011	Oct-2010	% Change
Sold Dollar Volume	\$10,144,017	\$9,953,700	1.91%
Avg Sold Price	\$349,794	\$382,835	-8.63%
Median Sold Price	\$310,000	\$337,500	-8.15%
Units Sold	29	26	11.54%
Avg Days on Market	116	82	41.46%
Avg List Price for Solds	\$371,479	\$400,732	-7.30%
Avg SP to OLP Ratio	90.1%	91.9%	-1.98%
Ratio of Avg SP to Avg OLP	88.8%	91.3%	-2.81%
Attached Avg Sold Price	\$349,202	\$295,722	18.08%
Detached Avg Sold Price	\$350,060	\$428,953	-18.39%
Attached Units Sold	9	9	0.00%
Detached Units Sold	20	17	17.65%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct-2011	Oct-2010	% Change
Active Listings	214	239	-10.46%
New Listings	56	52	7.69%
New Under Contracts	28	21	33.33%
New Contingents	9	7	28.57%
New Pendings	37	28	32.14%
Total Pendings	55	38	44.74%

Financing (Sold)

Assumption	0
Cash	7
Conventional	16
FHA	6
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	5
11 to 20	1
21 to 30	1
31 to 60	6
61 to 90	3
91 to 120	2
121 to 180	7
181 to 360	1
361 to 720	3
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	4
\$150K to \$199,999	0	0	2	0	0	0	0	3	0	21
\$200K to \$299,999	0	0	5	3	1	0	2	35	14	26
\$300K to \$399,999	0	0	3	1	3	1	1	22	16	7
\$400K to \$499,999	0	0	2	0	1	0	0	19	1	2
\$500K to \$599,999	0	0	0	0	2	0	0	7	1	0
\$600K to \$799,999	0	0	0	1	1	0	0	17	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	7	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	8	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	12	5	8	1	3	120	32	62
Avg Sold Price	\$0	\$0	\$298,379	\$380,603	\$427,581	\$360,000	\$293,267			
Prev Year - Avg Sold Price	\$0	\$0	\$449,083	\$485,000	\$417,973	\$0	\$241,643			
Avg Sold % Change	0.00%	0.00%	-33.56%	-21.53%	2.30%	0.00%	21.36%			
Prev Year - # of Solds	0	0	6	2	11	0	7			

Active Detail